

Charles B. Kaplan

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Drawing from 15 years of information security experience, and participation in developing the security programs at over 1000 companies, Mr. Kaplan is a recognized expert at architecting, implementing, maintaining and managing effective and balanced security programs.

Presently Mr. Kaplan is serving as Chief Information Security Officer for VeriSign Managed Security Services (MSS), where he is a thought leader, strategist and evangelist for the organization. He is a heavily leveraged resource throughout the company, providing subject matter expertise and direction internally and customer facing security guidance to MSS's top clients, including Merrill Lynch, Glaxo Smith Kline, Goldman Sachs and Avery Dennison among others. Considered a visionary in the company, he is the principal lead, transforming technical innovation into industry-leading best practices.

As part of his responsibilities at VeriSign, Mr. Kaplan and his team serve as an extension to the IT teams of many Future 1000 enterprises, helping them to develop long term information security strategies and the metrics by which to measure their success. Daily interaction with seasoned security teams keeps Mr. Kaplan at the cutting edge of technology and operational leadership. His interaction with C-Level executives keeps him focused on demonstrating value and ROI in each security program that they develop.

Prior to joining VeriSign, Mr. Kaplan founded Cenetrix, developers of network threat prevention systems. Utilizing proprietary and disruptive technology that Mr. Kaplan helped to develop, the Cenetrix offering had been strategically aligned to fill voids in the enterprise security space.

Before founding Cenetrix, Mr. Kaplan founded and led norSEC, a highly successful pioneer in the now established Managed Security Service Provider space. Servicing over 450 devices at over 150 companies, including NaviSite and CMGI, Compaq, KPMG, Polaroid, SUN Microsystems and others, norSEC helped frame the landscape that VeriSign, Symantec, ISS, Counterpane and others now dominate.

In 1996, envisioning a new paradigm in computing, Mr. Kaplan co-founded and served as CTO for Xevo, a fast growing Internet software company devoted to the Application Service Provider industry.

As the founder and lead consultant at Ingress, he serviced numerous Fortune firms and government agencies, including DuPont, Marconi, Prudential Securities, The Bureau of Prisons, and The Department of Health and Human Services. In parallel to his consulting efforts, he grew the communications division of Ingress into one of New York City's premiere Internet Service Providers.

Mr. Kaplan has been frequently quoted in the press and a noted speaker for numerous events and audiences, including IS Associates, Community Jewish Philanthropists, TechTarget, UNIX Expo, Internet Expo, Internet World, the Pentagon, the FBI and universities. He has also served as a content editor for O'Reilly & Associates, and had work published by IDG books. Mr. Kaplan's frequent speeches and articles focus on Internet and network security, threat definition and protection, firewalls and security by design.

PROFESSIONAL EXPERIENCE

VeriSign, Inc. (from Guardent Inc. acquisition)

Providers of critical infrastructure services that make networks more intelligent, reliable and secure 2003-present

Chief Information Security Officer and Sr. Director of Research – MSS division

- Subject matter expert - Public face for customer and press interaction. A sounding board for clients on strategy, technology and operations. Leveraged resource speaking to both CxO and technical personnel.
- Authored threat response procedures, product specifications, RFP positions, technology white papers...
- Established the Office of the CSO as a central clearing house for external and internal security threats.
- Developed client security advisory program and provided content as threats materialized.
- Instituted IDS signature maintenance program and developed best practices.
- Architected Intrusion Prevention and response service delivery model.
- Created intelligence reporting program, enabling clients to easily derive the value VeriSign brings them, as well as help satisfy audit requirements for compliance with regulations such as SOX, HIPAA, SB-1386...

Cenetrix Inc., Developers of Network Threat Prevention Systems

2001-2002

Co-founder and CEO

- Developed business plan, financial model and presentations used to raise venture capital.
- Drove strategic planning, competitive analysis and corporate relationships.
- Defined and communicated product roadmap. Worked with Engineering to define technical specifications.

Breakaway Solutions Inc. (acquired norSEC Inc.), Full Service Provider

1998-2001

Chief Security Officer and Director of Security Operations

- Developed business enabling security strategy and solutions in a distributed, heterogeneous environment.
- Managed internal information security, security sales and support teams across 15 global offices.
- Re-architected global data center designs to address present and future security concerns.
- Developed corporate security policies to address: Breakaway corporate network security, Breakaway data center operations security, Breakaway data center client security, client and employee remote access.
- Created procedures for, initiated, staffed and trained a security operations emergency response team to deal with newly discovered threats and systems under attack.

norSEC Inc., Providers of network security outsourcing services

1998-2001

Co-founder and President

- Managed rapid growth from inception to over 150 clients and profitability, within 18 months.
- Developed OEM relationships with NaviSite, Breakaway Solutions, Meganet Communications and others.
- Published on-line white papers about security outsourcing.
- Successfully attracted and negotiated multi-million dollar acquisition offer.

XEVO Inc., Developers of technology to enable the ASP industry

1996-1998

Co-founder and Chief Technical Officer

- Conceptualized a new computing paradigm facilitated through ubiquitous network access, thin client technology and micro-transactional billing.
- Authored the initial business plan, financial model and presentations. Raised \$4MM venture financing.

Ingress Communications & Consulting Group, Internet Access & Security consulting

1994-1997

Founder and Chief Technologist

- Responsible for managing rapid growth of the company from inception to a multi-million dollar corporation and thirteen employees.
- Integrated discreet, multi-vendor security technologies into a unified and simplified turnkey security solution.
- Managed and trained personnel in advanced Internetworking technologies and network security software.

Magnalink Communications, 1992-1994, Development Engineer and Network Administrator

MIT Lincoln Laboratory, 1992-1993, Network Engineer

Allied Signal, 1991, Network Engineer

EDUCATION

Bachelor of Science in Electrical Engineering, Northeastern University, Boston, MA 1993